Market Update

https://www.elchomes.com/broward-county

https://www.elchomes.com/miami-dade

https://www.elchomes.com/palml-beach

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January Newsletter 2024



Low-Income Buyer Incentive

https://www.floridarealtors.org/news-media/news-articles/2024/01/fannie-maeoffers-new-low-income-purchase-credit?utm_campaign=1-26-24+Florida+Realtors+News&utm_source=iPost&utm_medium=email

(click above link)



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Out With the New, in With the Vintage

As we approach the end of a year, many desire to start the new year with a clean slate. For some this involves, more exercise, eating healthier, renewing relationships, or updating their home. This could be making repairs, a fresh coat of paint, or changing the furniture, to a more modern version. Check below link for reasons why going vintage could be more beneficial in the long run.

https://realtytimes.com/consumeradvice/homeowner sadvice/item/1045802-6-benefits-of-using-vintagefurniture-in-your-home?rtmpage=

(see above link)

Visit our Website

Fannie Mae Home Ready Loans

If you you want to purchase a home, meet income





guidelines requirement, and have been pre-approved for a mortgage, **clink the below**:

https://www.floridarealtors.org/news-media/news-articles/2024/01/fannie-maeoffers-new-low-income-purchase-credit?utm_campaign=1-26-24+Florida+Realtors+News&utm_medium=email&utm_source=iPost

If you need assistance with getting a loan pre-approval and finding a home, call me (305) 804-9394



2024, Likely Mortgage Rate Dip

(see below link)

https://www.floridarealtors.org/news-media/news-articles/2024/01/fannie-mae-2024-mortgage-rates-dip-below-6?utm_campaign=1-23-24+Florida+Realtors+News&utm_source=iPost&utm_medium=email_

Call me for assistance with a mortgage pre-approval and finding a home.

(305) 804-9394



Don't Give Up Home Buyers:

Lower Home Prices on the Rise

If you are financing a home purchase with less than a 20% down payment, you will be required to pay this premium, in addition to your mortgage payment. See below link for a detailed explanation, since this requirement, is not fully understood by many borrowers.

https://www.floridarealtors.org/news-media/news-articles/2024/01/forecastflorida-cities-see-home-price-drop?utm_campaign=1-24-24+Florida+Realtors+News&utm_medium=email&utm_source=iPost

Call me for assistance with buying a home (305) 804-9394

Visit our Website

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